

Listing your space on Storefront



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Before you begin

Make sure you have the following ready before you begin listing a space:

- Company details (your company name, address etc.)
- Contact details (how we'll send you notifications)
- Up to date details about the space (address, size, pricing, pictures, floor plans, videos)

Getting started

To list a space you need to have a Storefront account.

If you haven't already got an account you will be prompted to create an account when you start to list a space.

- Go to <u>Storefront</u>
- Click "List your space" at the top of the page
- Click on "List your space for free"

Storefront

https://www.thestorefront.com/

Find a space List your space Magazine Help Sign up Log in



Creating an account

If you already have an account you will be asked to log in. Otherwise you will be prompted to create an account. Please avoid creating new accounts if you already have one. If you can't remember your details hit 'reset password'.

To create an account, you will need to provide the following information:

- Name
- Company name
- Phone number
- Email address
- Password

You will then be asked to accept our <u>Terms of Services</u> & <u>Privacy Policy</u>.

Storefront

Please read these

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After creating your account, you will find yourself on this page:

The listing creation process is split into three steps.

- 1. Space characteristics
- 2. Showcase your space
- 3. Get ready to rent

You can only move on to the next step when you have completed the previous one.



You can come back an edit much of this information at a later date but it is recommended that you add as much detail now as possible to make sure your listing is approved by Storefront and so you hit the ground running.

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When you hit 'Let's go' you will see this page:

The address is synchronized with Google Maps	Storefront Welcome, Pierre! Let's get started listing your space. What is the address of your space?	Your exact address will never be public. Once a renter schedules a visit or books your space, your contact will be shared. [Auto-save On] If you need to finish later, just pick up where you left off upon return
	< Back	

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Next, select the kind of space that you want to list.

You can only pick a single category for each listing.

Please pick the one most relevant to your space.

Storefront

What kind of space	are you listing?		
What best describes your space?			The best category helps us distinguish
Advertisement Space	Apartment/Loft	Art Gallery	your space from others in the search results.
Atelier/Workshop Studio	Boat	Booth/Kiosk/Stand	Entire space: The renter will be able to access the full space during the rental period.
Boutique/Shop	Conference Room	Container	Partial: The renter will have a dedicated space outlined for use during the rental
Creative Space	Event Space	Fair / Festival	period. This could be a shared space or a shop-in-shop.
Hall	Lobby Space	Mall Shop	[Auto-save On] If you need to finish later, just pick up where you left off upon return
Mansion/House	Meeting Space	Office Space	
Photo/Filming Studio	Restaurant/Bar/Cafe	Rooftop	

You will have the option to add additional use cases later

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Scrolling down on that same page, you will be asked the size of the space.

Please also indicate if the entire space is available or if it's just a part of it.

Photo / Filming Studio	Restaurant/Bar/Cafe	Rooftop	8
Salon	Shop Share	Stall/Market Stall	The best category helps us distinguish your space from others in the search results.
Truck	Unique Space	Warehouse	Entire space: The renter will be able to access the
			full space during the reptal period
Other			full space during the rental period.
What is the rentable space size? (Partial: The renter will have a dedicated spac outlined for use during the rental
	in m²) m²		Partial: The renter will have a dedicated space outlined for use during the rental period. This could be a shared space of

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To finish this step you need to select what amenities you offer with the space.

torefront				
	What amenities do Select any and all that ap			Renters like to know what they can
	Air Conditioning	Bar	Bathroom	expect from your space.
	Car Display	Counters	Daylight	They might also filter their search using this piece of information to find the space that matches their needs.
	Electricity	Elevator	Fitting Rooms	[Auto-save On] If you need to finish later, just pick up where you left off upon return
	Furniture	Garden	Garment Rack	
	Ground Floor	Handicap Accessible	Haussmann Style	
	Heating	Industrial	Internet	
	Kitchen	Large Door Entrance	Lighting	

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Be advised, the amenities are included in the final price.



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After completing the first step you will return to this page where you can start step 2 ('Showcase your space')



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Pictures of the space:

- At least 3 (inc. the shop front)
- Landscape format
- Good Quality
- Floor Plans in JPEG format

Storefront

Make your space stand out with unique photos and a floorplan (optional)	8
	Provide at least 3 photos of your space
	and a floorplan. Horizontal photos 1440 x 960px or larger will result in the best quality for
Pick Files	your listing.
FICK Files	A variety of shots and angles of your space, inside, outside, street view,
	kitchen, restroom, unique details.
	Some guidelines for success:
< Back Next	• daylight
	 no people pop-up ready
	[Auto-save On] If you need to finish later,

Pictures are often the most important part of a listing. It is the pictures that will catch the eye and help a renter to decide whether your space matches their needs before making an inquiry.

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You can also add a virtual tour.

This can be as simple as you a video of yourself walking around the space

	Pick Files	
dd a virtual to	our url (optional)	
.g.: Youtube, Vimeo, Mo	atterport, Cupix, EasyPano	

Virtual tours are very useful for renters and are super easy to do with a smartphone. Upload it to youtube (or another hosting service) and paste the link in the above box.



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Add a title of your space that will be shown on the listing page.

The title should be descriptive and clearly explain what your listing is.

(i.e. Charming boutique in SoHo)

Name your listing	Ŷ
Prime Location Boutique Rue	Make an impression.
	This is what renters will see first a your space.
< Back	[Auto-save On] If you need to finish I just pick up where you left off upon re
DUCK	

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Write a description

- Describe the location
- Describe the space
- Describe the environment

e.g.: This cosy 500 sq ft gallery in the trendy area of the Upper East Side is perfect fo	
	r art exhibitions. Separate your descrip paragraphs:
	 Start with 2 lines s location and how Explain in more de is configured, desc it 's open, if there
< Back	Next wood floors, the s storefront • Explain how it inte

Example of a space:

https://www.thestorefront.com/spaces/united-kingdom/london/29413-classic-boutique-in-hampstead

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After completing step 2 you will be redirected back to this page from where you can start step 3 ('Get ready to rent').

Great progress! Now let's define the pricing and rental details. STEP 1 Your space characteristics Address, size, amenities.	o	Let see how much money your space will make ! [Auto-save On] If you need to finish later, Just pick up where you left off upon return
Change STEP 2 Showcase your space Pictures, description, title. Change	0	
STEP 3 Get ready to rent Event types, duration and pricing.		

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Storefront

This part concerns how the space can be used.

Most renters have a specific project or use case in mind.

You can select more than one criteria if you think that your space can be used for different purposes.

Storefront

What types of project is your space best suited for? 0 Select any and all that apply Renters will filter their search using these categories to find the space that Retail best match their needs. [Auto-save On] If you need to finish later. Pop-Up Store Shopping Mall just pick up where you left off upon return Showroom Private Sale Fashion Showroom Event Product Launch **Fashion Show** Corporate Event Food Event Late Night Event (after 10pm) Art Art Opening Photoshoot & Filming Renters will filter their search using Food these categories to find the space that best match their needs. Food & Beverage [Auto-save On] If you need to finish later, just pick up where you left off upon return Photo Shooting Photo Shooting Conference Conference Meeting Meeting

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Here, you need to set the minimum rental duration that you will accept.

Also if you can not exceed a duration, add a maximum duration.

Storefront

Storefront		
What dura	ion are you interested in?	\bigcirc
Minimum duration		Minimum duration defines the
1	days ∽	minimum number of days you are willing to rent your space. If your
Maximum duration	(optional)	requirements are flexible, we suggest a 1 day minimum to increase your search results.
3	months 🗸	Maximum duration defines the
		maximum number of days you are willing to rent your space. If your requirements are flexible, we suggest a
< Back		1 year maximum to increase your search results.
		[Auto-save On] If you need to finish later, just pick up where you left off upon return

If you set a short minimum duration you will appear in the search results for people looking for short durations.

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Pricing:

- If your minimum duration is less than a week -> Daily Price
- If your minimum duration is more than a month -> Monthly price

Storefront				
	Define your prici	ng		8
		You receive	Renter pays 😧	Your daily price will be the price that is visible on the search results. Please
	Daily rate	€ 1500	1,800.00	note the public view includes our service fee to the renter.
	Weekend daily rate	€	1,800.00	For suggestions on marketplace rates, message us on the help button below.
	Weekly rate	€ 7500	9,000.00	Many of our renters filter their search based on pricing, so in order to remain
	Monthly rate	Suggested 5x daily: 7,500.00	27,000.00	competitive in search results, ask our popup experts.
		Suggested 15x daily: 22,500.00		We ensure flexibility in pricing. If you want to apply a higher rate for weekends, you can define your rate and make edits anytime.
	< Back		Next	[Auto-save On] If you need to finish later, just pick up where you left off upon return

If it's applicable you will be able to add hourly pricing after your listing is published. For now, it's blocked out.

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Having completed all three steps you are now ready to submit your space for review.

our listing can now be submitted for review by our team. We take great pride in making sure our listing has excellent grammar and keywords for maximum search results. Give us 72 hours nd it's all yours. Orget what you wrote? Review your listing and make any adjustments now. You'll also be able of fine-tune your listing after review.	Why does Storefront review your listing?
fine-tune your listing after review.	We will review your listing in details
Submit for review	and ensure it meets the best standards based on our experience. A good listing is essential for your experience and the one of the renters.
	[Auto-save On] If you need to finish later, just pick up where you left off upon return
our space characteristics Oddress, size, amenities.	



Example Storefront Listings



Examples of best practice Storefront listings

Examples of a good space listing

FR - <u>https://www.thestorefront.com/listings/26839</u>

UK - https://www.thestorefront.com/listings/14797

USA - https://www.thestorefront.com/listings/18176

Video Walkthrough



Listing Process





Storefront Boost



Boost your Storefront listing for better performance

Boosted listings appear higher in the search results and consequently receive more views, inquiries and bookings.



How to Boost a Storefront listing

- You can Boost a listing inside the Storefront platform once you have a published listing.
- Head to the '<u>Manage your listings</u>' page and hit the Boost button next to the listing you wish to Boost.
- The Boost button will not appear if your listing is unapproved or offline.
- Boost is a monthly subscription tied to an individual listing. You can cancel at any time and teh Boost will finish at the end of that month.





How to get the best out of your Storefront listing



How to get the best out of your Storefront listing

1. Keep your listing/s up to date

- Enter your daily price so that it is publicly displayed. Pricing is necessary to get relevant requests from qualified renters who can afford your space.
- Photos are your most important marketing tool. Listings with at least six high-quality photos taken from a variety of angles get more bookings than those without.
- Update your availability calendar to show prospective renters when they can book.



2. Prompt communication

- **Respond to inquiries within 48 hours.** Brands often find a new space within five days—keep a competitive edge with a speedy reply.
- Enable SMS notifications to close deals faster. Hosts with SMS notifications are more likely to be able to start a conversation and get a quote within 24 hours.

3. Collect secured payments through Storefront

Always accept payments through the Storefront platform. Add your bank account information to get faster bookings. Then you can pre-approve brands to rent your space. Learn more about collecting payments.



Your responsibility as a Storefront Listing Owner



Rules of engagement

All Storefront Listing Owners have to agree to our <u>Terms and conditions</u>. Agreeing to the Terms and Conditions are a prerequisite to using the platform. You can reread the terms and conditions <u>here</u>.

Here are some of the key things to remember:

- Keep all messages on the Storefront platform. If you have access to the 'request a call back' feature please return the main conversation to the platform after conducting a call.
- Similarly, return the conversation back to the Storefront platform after any viewings are conducted.
- You cannot enter a rental/lease/purchase agreement with any parties you met through the Storefront platform without including Storefront in the transaction. This is known as a 'bypass' and it is something Storefront takes very seriously and polices accordingly.
- Any extensions or 'rebooking' with a renter first found through Storefront should be done through the Storefront platform for a period of 36 months from the date of the first communication between the Listing Owner and renter.

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Breaches of the Terms and Conditions

Storefront takes any breach of its terms and conditions very seriously. Please read the <u>terms and</u> <u>conditions</u> in full if you are in any doubt as to your responsibilities and legal requirements when using the Storefront platform.

In particular in regards to what is known as 'bypassing' it is worth reading the below extract from the Terms and Conditions:

In the event a user breaches this covenant not to circumvent Storefront, user understands that Storefront would be damaged and suffer lost profits that would be hard to appraise and therefore user acknowledges that Storefront may at its sole discretion elect to hold user responsible for liquidated damages in the form of an indemnification amount which shall be equal to three times the total amount Storefront would have been entitled to had the transaction occurred on its site and in compliance with its rules. User acknowledges that such amounts shall be due immediately upon said breach. Joint and several liability for breach under this provision may apply to any and all users, either Space Owners or Occupants, based on Storefront's sole discretion and assessment of the conduct of the parties and the circumstances of circumvention.



How does Storefront police bypassing?

Storefront monitors all conversations that take place in the platform and follows up with both parties when a conversation goes quiet. This is done mostly to try and help find a resolution and get a booking completed but it also acts as a safeguard for Storefront.

Our on the ground teams regularly physically visit Storefront spaces as part of their day to day activities and if a bypass is spotted, action is taken.

At first we contact the Storefront Listing Owner to clarify the situation but if we feel the Terms and Conditions of the platform have been breached we will unfortunately be forced to take legal action and pursue damages of three times the amount we would have received had the transaction taken place in the Storefront platform.

Further details on the consequences of bypass are expanded on in the following page.



Consequences of bypass

Storefront takes any breach of its <u>Terms and Conditions</u> very seriously.

If a bypass is detected we will first contact the Listing Owner to understand the full context and if possible, come to an arrangement. Should we feel a bypass has taken place and a reasonable solution cannot be negotiated we will take the following actions:

- 1. Pursue damages of three times the value we would have received
- 2. The listing, and all other listings under the jurisdiction of the listing owner in question, will be removed from the Storefront platform
- 3. That listing owner will not be allowed to create any new listings or create a new account
- 4. We will communicate a report of the Listing Owner's behaviour to all Storefront's real estate partners and similar marketplaces recommending that they do not work with that person/organisation/listing in future





Frequently Asked Questions





Q. How does Storefront make money?

A. We take of 20% of the rental price - so it is all paid for by the renter. Listing Owners do not pay anything.

<u>See example below:</u> Landlord Rent: £1,000 per month Storefront: £200 (20%) Renter Pays: £1,200 per month





Q. How do I set up my listing?

A. It takes less than 5 minutes to set up a listing. Use the link below to list your new space: Link - https://www.thestorefront.com/go/list-your-space/

Q. Can I speak to the renter?

A. You can use the chat function to speak with renters in the platform. After you have worked with us for a time you will be able to speak directly with them by clicking the *'Request To Call Back'* button. This will allow you to arrange a time to have a call with the brand. **Please note:** This functionality is not available to everyone and we reserve the right to remove it if we feel it is being abused.

Q. How do I arrange visit?

A. Once you have confirmed your availability with the contact, you can click the button that say "*Arrange a visit*" here you can suggest multiple dates and times that the brand can select.

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Q. What are the rules of engagement?

A. Please keep all communication with the brand on the chat system provided.

Please return the brand back to Storefront after any viewings.

Please ensure that during viewings, spaces are clean, tidy and in a ready to use condition.

Please ensure that you have the right keys to unlock any doors

Q. How do I input my banking information?

A. You will need to go to Account & Settings and select Payout Preferences (bank icon) and add your banking details. Please ensure that these details are entered correctly when you list your space, so Storefront can pay you for your booking.



FAQ

Q. How do I arrange visit?

A. Once you have confirmed your availability with the contact, you can click the button that say "*Arrange a visit*" here you can suggest multiple dates and time that the brand can select

Q. Does Storefront organise the viewings?

A. We do not facilitate viewings if you manage the space, only select spaces are operated by Storefront Concierge. If you would like Storefront to arrange visits for you please let us know and we will see if it's something we are able to accommodate. There may be a fee involved. The best option will be for you to arrange your own viewings with renters.

Q. What kind of brands use Storefront?

A. A broad range of renters use Storefront to find venues and spaces for their projects. From high street apparel to high end showrooms and corporate events. If you make it clear in your listing what types of renters your space is most suited to (including, event type, description, min duration, pricing etc.) you should only receive inquiries from renters within your target demographic.

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Q. What do I do when the brand wishes to rebook?

A. If the brand wishes to rebook, please instruct the brand to go back to the Storefront listing and rebook. This is part of the <u>terms and conditions</u> and if you do not correctly follow this process we reserve the right to pursue any guilty parties for breaching the terms and conditions.

Q. Who can I contact if I have any questions / concerns?

A. You can contact Storefront support on the chat system. Alternatively, please enquire to our help & support email. Link - <u>https://help.thestorefront.com/en/ / https://www.thestorefront.com/go/contact-us/</u>

Q. Do you have to use Storefront's license agreement?

A. We are flexible, you can use either your owner license agreement or our licence agreement





Q. Can I refuse a project?

A. Yes you can, if the project does not work for you and your space you can refuse a project.

Q. If I am not available to conduct a viewing, can I upload a video tour?

A. Yes you can, you now upload a video tour onto your listing. Please ensure that in the video you showcase the entire spaces with good lighting. Please do not mention the address of the space.

Q. Why can I not share my contact information with the request on the platform?

A. To protect our community or renters and Listing Owners we do not let Listing Owners or renters share contact details before a viewing is conducted. Once a listing Owner has worked with us for a while we are able to grant them the ability to share contact details earlier in the process (this is called the 'request callback' feature). In all other cases, once a viewing is confirmed then you can share contact details.

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Next steps





Once you have completed listing your space we recommend you watch the below video that will help you understand how to get the most out of Storefront.

Onboarding Video Walkthrough

This covers:

- 1. How to manage your space on Storefront?
- 2. How to update your calendar?
- 3. How to view your space inquiries?
- 4. How to add your payment details?
- 5. Rules and regulation of Storefront platform



THANK YOU!

